



**More about
UniDevCo. Sales Inquiries**

-Integrated with ACCPAC

-UniSerials Module can track;

- Serial numbers
- Lot Numbers
- Roll/reel numbers
- Dye lots
- Pieces, bundles, bards
- Warranty/repair data and notes
- Multiple warehouse bins
- Best before/expiry dates
- Products calls
- Scheduled maintenance
- Multiple units of measures
- Time of receiving, manufacturing or sales of products

-Sales Analysis reporting and analytical capabilities

- Display your data with Inquiry & Report Engines.
- Use Crystal Report for quality presentation.
- Export directly to MS Excel and other file formats for more detailed analysis.
- Create sophisticated charts automatically.

To obtain more information, please contact us at (323)265-3000.

Use Your Valuable Sales Data

Many companies do not realize that they have build up valuable sales data, which they can use for their expansion. Even if you do, you cannot make the most out of the information unless the data is *easy to analyze*, and *easy to access*. UniDevCo.'s software helps you with making strategic and operational decisions, and improving your customer services.

Sales Analysis Module

Do you need a quick access to the data of the most profitable products or customers, top sales persons, and important sales locations of your company?

UniDevCo Sales Analysis can;

- Consolidate data from both ACCPAC and external database
- Keep unlimited sales history to track trends
- Reduce ACCPAC data files to speed up daily operations.
- Single out selected data source from original database.
- Provide unparalleled reporting and analytical capabilities.

Item Inquiry

A good inventory control and quick access to accurate information can improve your cus-



tommer services. UniDevCo. Item Inquiry Module creates a convenient working environment where you can quickly see detailed item information while taking sales order or placing purchase order over the phone. Item Inquiry can;

- Find the current inventory levels and future requirements at a glance.
- Monitor item sales activity to target specific customers with item promotions.
- Monitor item purchase activity to ensure proper margins are being maintained.
- Display item details automatically while working with order entry and purchase order.

Serial Inventory Control

UniDevCo.'s UniSerials can track down prod-

ucts you sold by serial numbers to provide good customer services and handle customer requests or complaints on the products.



It provides you with the detailed sales information, such as serial numbers and lot numbers instantly. (See the left column for more detail.)

UniDevCo.'s powerful and convenient sales inquiry tools can add a significant value to the free sales information that you already have.

OpenAxis, Inc is a partner of UniDevCo, and has more than 10 years of experiences in accounting, information technologies and operation management,

Please contact Yuji Ioriya at 323-265-3000 or e-mail him at yioriya@openaxis.com.

At OpenAxis, we focus on the implementation of IT solutions for small- and medium-sized businesses.

We provide management and computer consulting services by identifying issues, implementing solutions, and managing all your IT needs.

Comprehensive Solution:

- Accounting Solution
- Operation Solution
- Manufacturing Solution
- Other Integrated Solution
- Customized Solution
- E-Commerce Solution
- Returned Merchandize Authorization

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Security: It May Cost You More Than You Think



You may remember that the threat from internet has caused to lose a lot of time or data.

If you are one of about 200 million people using older versions of Windows and you want the latest security enhancements to Internet Explorer, get your credit card ready.

Microsoft reiterated that it would keep the new version of Microsoft's IE Web browser available only as part of the recently released Windows XP operating system, Service Pack 2. The upgrade to XP from any previous Windows versions is \$99 when ordered from Microsoft. Starting from scratch, the operating system costs \$199.

Microsoft affirms that its recent security improvements to IE would be made available only to XP users, and repeatedly states that they do not have plans to deliver Windows XP SP2 enhancements for Windows 2000 or other older versions of Windows.

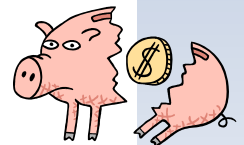
This means that if you want to make your Internet Explorer the most secure condition, the only solution for you is to upgrade to Windows XP. Microsoft has maintained the point that the browser is not a stand-



alone product but a part of the operating system. (This was a point of contention in its anti-trust battle with the U.S. government). Their logic is that they are not using security issues to try to drive upgrades, but it only makes sense that the latest products are the most secure.

On the other hand, Microsoft promises "ongoing security updates" for all supported versions of Windows and IE. But the ongoing security updates do not, as we have seen and even Microsoft points out, include the latest security fixes with Service Pack 2. Those include a new pop-up blocker and a new system of handling ActiveX controls and downloaded content.

Now it's unclear whether even half the Windows world will have access to the shored up IE, because we are now sure that we cannot depend on Microsoft's "ongoing security updates".



Based on IDC statistics, Microsoft Windows System occupies about 94% of the worldwide operating system market, and its numbers are 390 million. Within the 390 million, Windows XP Pro constitutes 26.1 percent, Windows XP Home 24.7 percent. The remaining 49.2 percent is composed of Windows 2000 Professional, Windows 98, Windows ME, Windows 95, and Windows NT Workstation.

Therefore, that 49.2 percent of Windows users are left out in the cold when it comes to significant updates to IE and other software.

If you are one of that 49.2 percent, you seriously need to establish your security policy.

(OpenAxis offers free consultation to create the corporate IT security policy.

Please contact at (323) 265-3000.)