

BDO Dunwoody Selects ACCPAC Business Analyst Suite

BDO Dunwoody LLC, Canadian based international accounting firm (www.bdo.ca) has selected ACCPAC Business Analysis Suite as a platform for delivering extended services to its business clients. ACCPAC Business Analysis Suite combines sophisticated, yet easy-to-use, financial diagnostic software with a standardized business health assessment methodology, enabling BDO Dunwoody to provide their clients with new value and further solidify their role as a trusted business advisor.

ACCPAC Business Analysis Suite has three components:

- ACCPAC Comprehensive Financial Optimizer (CFO)
- ACCPAC Key Performance Indicators (KPI)
- ACCPAC Business Health Test (BHT)

Life Tips

The soul is made for action, and cannot rest till it be employed.

-Thomas Traherne

Driven by standard financial statement data typically reported on by public accountants for their clients, the products enable accountants to quickly identify business issues, project the impact of a wide range of elements that determine financial viability, and assess strategies for business improvement.

*For more information,
Please call*

(323) 265-3000

OUR QUICK ACTION BUILDS TRUST AMONG PEOPLE

In this fast paced business world our quick actions do not pass unacknowledged. They often bring us an unexpected but remarkable result — TRUST among people. For example, after a business meeting in our company, the meeting attendants expect us, as managers, to take actions based on the meeting discussions. Responding fast is not only part of managers' daily responsibilities but it also brings many great benefits for the company as a whole.

- Higher Moral- Enhanced moral among the people. The employees get motivated to actively participate in a business meeting and bring new ideas and information. People will become action-oriented.
- Better Performance- Improve the company's performance such as more efficient workflows, less time, less cost.
- Result Oriented- Help others focus and respond quickly to bring optimal results.

Communication is an important factor in today's world. Those who communicate well send their message across and will

often obtain fast solutions. However, if we expect others to respond quickly without giving them sufficient information we can also expect to run into obstacles that were not anticipated for and the solutions become useless.

To achieve successful results, we must communicate well with others and keep in mind the following points.

- Do people have the correct data or information for the meeting?
- Are the people capable or trained to take actions?
- Do the appropriate departments or people attend the meeting?
- Have we confirmed the necessary number of employees, adequate space, and budgets for the project?
- Did we get the approvals from decision makers on budgets, schedules, and number of employees?
- Did we set up adequate schedules for implementation?

Generally speaking, action-oriented people are very positive, proactive, adaptable to changes and new ideas, and their focus

is on people. The action-oriented person definitely builds up TRUST among the people. On the other hand, the inactive individuals always complain that other people do not communicate with them and they do not ask for their opinions. We must think why other people do not communicate with us. We can easily assess how much others trust us by asking ourselves the following questions?

- How often do other people invite us to their meetings?
- Do we feel left out in the company?
- Do we often find new projects or changes occurring without our knowledge?

If we find the above is true, then it is very possible that people might not be able to trust us and do not expect any actions from us. Consequently, we become less needed in our company. Therefore, we must respond fast and bring viable solutions to those who request them. QUICK ACTIONS not only help us gain trust from others but it equally helps us build a good reputation.

- OpenAxis, Inc.

At OpenAxis, we focus on the implementation of IT solutions for small- and medium-sized businesses.

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Products Spotlight:

ACCPAC Exchange

Integrated, Affordable Business-to-Business EDI Transaction Services

ACCPAC Exchange is a comprehensive electronic data interchange (EDI) solution that complies with traditional EDI technologies and offers cost-effective EDI connectivity via the Internet. ACCPAC Exchange supports global EDI and Internet standards, empowering you to conduct business with trading partners, regardless of the EDI system or Value Added Network (VAN) they're using.

ACCPAC Exchange offers back-office integration for automated transaction processing, and a wide range of deployment options designed to meet your business requirements and those of your trading partners. It easily integrates with ACCPAC Advantage Series and ACCPAC Pro Series accounting systems out of the box, as well as providing stand-alone capabilities. Whether you're using EDI today or are new to EDI transaction processing, ACCPAC Exchange is designed to help your company:

- Reduce business transaction costs
- Comply with customer and vendor EDI mandates
- Eliminate duplicate data entry
- Provide timely order processing and reconciliation
- Reduce error rates associated with manual data entry
- Speed collection times
- Improve shipping and receiving accuracy
- Improve customer satisfaction with faster response times
- And much more!

ACCPAC eCRM Sales Force Automation

ACCPAC Exchange easily integrates back-office accounting, Internet trading and the global EDI network.

ACCPAC eCRM/Sales Force Automation (SFA) is a completely Web and wireless-based SFA solution for managing, forecasting, and reporting throughout all phases of the sales cycle. Built on leading edge technology sales teams and partner channels can access critical real-time and integrated sales information anytime, from anywhere. Its integration with ACCPAC accounting solutions provides a single point of access to customer information from within ACCPAC eCRM/SFA. ACCPAC eCRM/SFA is a fully functional module within ACCPAC eCRM making it a perfect starting point to a cost-effective, and complete CRM system including, SFA, marketing campaign management, call center management and customer care automation.

Internet Explorer 6 Service Pack 1 is a Critical Update

Internet Explorer 6 SP1 is the most current update to the Internet Explorer technologies. It includes a well-tested collection of updates that focuses on a variety of concerns or issues that customers previously reported with Internet Explorer 6. Internet Explorer 6 SP1 includes all prior patches and updates as well as enhancements to security and reliability. It is now available for Microsoft Windows® XP, Windows Millennium Edition (Windows Me), Windows 2000, Windows 98, and Microsoft NT® 4.0 Service Pack 6a.

Microsoft highly recommends deploying Internet Explorer 6 SP1; however, it advises customers to review the Internet Explorer 6 SP1 documentation and ultimately determine whether to install it. Internet Explorer 6 SP1 is available on Microsoft's website.

Have a question on Microsoft Windows or Office products? Ask our specialists and they can answer you on this newsletter. Please feel free to email your question to techsupport@openaxis.com.