

ACCPAC Announces Next Generation Business Analysis Suite

ACCPAC in its quest to become an end-to-end business application provider, added another product suites, ACCPAC Business Analysis Suite, to complete its ACCPAC Advantage Series product line.

ACCPAC Business Analysis Suite has three components, which are ACCPAC Comprehensive Financial Optimizer (CFO), ACCPAC Key Performance Indicators (KPI), and ACCPAC Business Health Test (BHT). Driven by standard financial statement data, ACCPAC CFO provides accounting and financial professionals with a means to easily isolate and understand key business performance issues, enabling quick and reliable analysis, thus empowering better business decision-making process.

Life Tips

Success means controlling your own time. Time is the most important currency, but once you spend it, it's gone.

—Rod Steiger

ACCPAC KPI and BHT are optional analysis suites that enhance the core CFO functionality. KPI provides users with the detailed comparisons between financial models and benchmarking capabilities. BHT provides a standard analysis methodology ensuring that business assessments can be obtained in a cost-effective and consistent way.

ACCPAC Business Analysis Suite will support your critical business decision

— Yuji Ioriya, System Analyst OpenAxis, Inc.

How do you usually measure the performance of your company? For example, you may say that your sales increased by 10% and profit increased by 4.5% compared with last year. Are you happy? Well, what would you say if your sales increased by 10% and profit by 4.5%, whereas your inventory increased by 230% and accounts receivable turn over became 93 days in this year compared to 58 days last year?

You have probably analyzed these figures by yourself or have asked your accountant to do it. But ACCPAC now launches a suite of products designed to simplify business analysis. ACCPAC Business Analysis Suite (BAS) combines sophisticated, yet easy-to-use, financial diagnostics software with a standardized business health assessment methodology.

Recently, I saw this product when I attended ACCPAC Partnership in Las Vegas, Nevada, from 8/18-8/20. It is a great tool not only to analyze what we have done, but also to forecast and project what we need to do in the future. For example, how would you answer complex business questions such as:

- What are the best-case and worst-case results of launching a new product line or service this year?
- What will be the overall impact of a price increase, if it reduces sales volume?
- Would reducing prices in order to increase volume be the best strategy?
- How can we significantly improve cash flow over the next twelve-month?

With ACCPAC BSA, you can see these answers with just a few clicks away.

Moreover, you may want to ask yourself, "How would cash flow change if we reduced our outstanding account receivable average from 70 to 60 days?" or "What strategies can we employ to improve our cash flow from negative number to break-even?" For these business critical questions, ACCPAC BSA shows you a complete supporting statistics and can guide you on the right direction.

I have never seen this kind of tool tied with accounting software. In fact, some US banks and large accounting firms started using ACCPAC BAS to provide their clients with additional business advisory services and further solidify their role as a trusted business advisor.

OpenAxis provides free business analysis!!

We will provide free ACCPAC BAS demo using your own financial data for the first 10 callers. We analyze your financial health and suggest what should be done to improve your bottom line.
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Hendry Sondjaja or Yuji Ioriya

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Now ACCPAC released ACCPAC Advantage Series for the Linux desktop, making it the mid-market first accounting application to support deployment on both Linux servers and Linux desktops. Linux has continued to gain acceptance within the small and medium size business community and is offering a high-performance environment for business applications at a lower cost.

Linux: Alternative for MS Windows

Everybody is aware of Microsoft Windows as the dominant operating system for computers. But in recent years, a new player, called Linux, has entered the spotlight. In fact, Linux use at the desktop is growing rapidly. Now computer giant companies such as IBM or Intel have started to support Linux. A research company cites growth in use of the Linux client in 2001 at 107%, more than four times the growth of the previous year. The company further projects continued growth of the Linux client at a compounded annual rate of 30.1% through 2006.

Linux, if you are not familiar with it, is basically free OS, and it boasts a legion of volunteers as developers. In addition, Linux is "open source" OS, meaning that its source code can be adjusted to meet the personal needs of users, instead of only being offered in an encoded version that prohibits modifications, as with other operating systems.

Then, let's back up a moment. Just what *is* an operating system (known as an OS) and what does it mean to you? The OS is like a master control system that operates computers and manages all application programs like accounting systems, databases, and Web servers. Therefore, it plays a critical role in your system's functionality, reliability, and cost.

Because of the constant "fine-tuning" and improvements being made to Linux, it has developed a great reputation for performance and reliability. It's often proven to function much faster than other operating systems. The reliability factor, too, makes it the system of choice for mission critical applications.

To acquire Linux OS is virtually free. All you might be charged is a slight fee for a CD-ROM version, including documentation and a few "add-ons." Therefore, even though application programs usable with Linux are limited, the cost savings is very appealing.

Reliability, dependability, and affordability -- three good reasons to consider Linux as your operating system when you're in the market for a computer upgrade.

Have a question for Microsoft Windows or Office Product?
Ask our specialist and they can answer on this newsletter.
Please feel free to email your question to techsupport@openaxis.com.