

Improve Business Cycle Time by Using ACCPAC Alert Server to Automate Business Processes

In its never-ending quest to provide best of breed solution to fulfill the needs of any businesses, ACCPAC announced the availability of ACCPAC Alert Server, which functions as a database monitoring tool that alerts specified users on a defined conditions, exceptions, or data values. When these conditions are encountered, a number of actions can be taken including automatic notification via e-mail, pager, fax, cell, or PDA device; updating data into another database; launching VB Script or Java Script; running a query, etc.

Life Tips

Opportunities are often things you haven't noticed the first time around

— Catherine Deneuve

ACCPAC Alert Server delivers the right information to the right person at the right time as well as taking action based on the conditions encountered. For example, upon discovery of low inventory situation, Alert can be configured to automatically notify the purchasing manager or better yet, it can be setup to automatically generate the PO, route the PO to the correct supplier, notify customers affected, and notify management that all these actions have been taken.

>>> To obtain more information on how ACCPAC can help your business, please contact us at (323)265-3000.

Necessary but not sufficient: How to save \$\$\$ using ACCPAC

What is the benefit of installing an Enterprise Resource Planning application like ACCPAC? One of the advantages of ERP is that it enables you to understand the entire company's operations more easily and quickly. But what does this mean? Do you save "real" money by understanding the entire company's operations more efficiently? The answer is two fold. In this era, it is essential to install an ERP solution to survive; however, it is not enough to improve business operations. What you need is to re-evaluate the company's operations and consider the potential of your company by understanding its functions.

Let me illustrate this notion. One of our clients has had a long-term problem with their book records and the physical counts of raw materials and finished goods. For the past years, they have had an approximately 5% difference when they take physical inventory.

They implemented ACCPAC Advantage Series three years ago hoping to identify the problem areas and concentrate in solving them. Yet, they could not tell what caused the differ-

ence every month. Finally, in August 2002, they realized that they needed to improve their operations and they decided to hold Inventory Control meetings every week and asked us, OpenAxis, to supervise.

OpenAxis is a consulting firm focusing on improving the company's operation, as well as an ACCPAC solution provider. It has been implementing well-balanced systems and bringing in targeted results for more than 25 years.

The production planning staff, factory manager, warehouse manager, and purchasing staff were the founders of the Friday Inventory Control meetings. The meetings were sometimes as long as two hours in order to resolve arising issues. During the meeting, each division brings up issues and discusses the solutions including which actions should be taken immediately.

OpenAxis summarizes the meeting memorandum every week and includes discussed issues, solutions, and action plans. Finally the memorandum is sent via e-mail to key persons such as the CEO, President, CFO, and Operations Manager. Subsequently,

OpenAxis follows up on the actions taken. If no action was taken, we continue to discuss the issue and find alternative solutions.

After 10 months since implementing the weekly meetings to focus on their operations, they just attained their targeted difference of 1% or less on their book records and the physical count. This has been a great accomplishment for the company as a whole.

Three years ago, they had no means to pinpoint the problems. ACCPAC provided a tool to understand the entire company's operations more accurately. And their continuous effort to improve the business operations enabled them to achieve their goals.

The real success in implementing ERP solutions depends totally upon how you operate and manage the business.



At OpenAxis, we focus on the implementation of IT solutions for small- and medium-sized businesses.

We provide management and computer consulting services by identifying issues, implementing solutions, and managing all your IT needs.

Comprehensive Solution:

- Accounting Solution
- Operation Solution
- Manufacturing Solution
- Other Integrated Solution
- Customized Solution
- E-Commerce Solution

OpenAxis, Inc.

901 Corporate Center Dr. Suite 400
Monterey Park, CA 91754

Phone: (323) 265-3000
Fax: (323) 265-3330
Email: info@openaxis.com
www.openaxis.com



**Another critical thought:
Upgrade your OS or ???**

Now you have to decide whether to upgrade your Windows operating system or keep the same one without any support.

In accordance with the Microsoft Product Support Lifecycle, no-charge support for Windows 98 will end on July 1, 2003. Paid-only support will continue to be available from Microsoft at \$35 per incident. Support will also be available from some third party providers.

The same will happen to Windows ME. Microsoft will stop no-charge support at the end of this year.

From my experience, I strongly recommend an upgrade to Windows 2000 or XP Pro, if you are still using Windows programs. Windows 2000 or XP Pro provide much more stability.

Say you pay to an IT consultant or a service tech for troubleshooting Windows problems. If you have had Windows 2000 or XP Pro, you would not had to pay for these fees. These are hidden costs.



Special Deal: Best time to upgrade to ACCPAC Windows!

Now is the best time to upgrade your ACCPAC Plus and BIP accounting! From July 3rd, when you upgrade your ACCPAC Plus and BIP Accounting and LanPaks to Advantage Series Enterprise Edition, Corporate Edition or Small Business Edition, You can:

Take 20% off standard upgrade prices through August 29, 2003.

Take 10% off standard upgrade pricing through September 26, 2003.

So call to (323) 265-3000 and ask about details.

Promotion details:

Plus and BIP software must have been registered before November 1, 2002 to be eligible for upgrade. If software is not registered, ACCPAC standard proof of ownership policies apply.

You must upgrade all registered modules and LanPaks to be eligible for the promotion. Any new modules, additional (new) LanPaks or ACCPAC Options products must be purchased at published SRP. This includes the Advantage Series Project and Job Costing module.

One year of Software Assurance (formerly SupportPlus Bronze) is required for upgrade purchase of Advantage Series Enterprise Edition, Corporate Edition and Small Business Edition. Software Assurance fees are calculated on full product SRP of all modules upgraded.

You must purchase the Pervasive.SQL database at SRP if upgrading to Advantage Series Enterprise Edition or Corporate Edition for Pervasive.SQL.

Product upgraded under this promotion is not returnable.

Price protection is not available for any sales made prior to the announcement of this promotion.

Offer valid only in the United States, Canada and the Caribbean.

May not be combined with any other offers.

There are various promotions and discount program available throughout ACCPAC End to End business management solutions. Call us and find out how much you can save!!