



## The CPA Software News awards ACCPAC Advantage Series in the high-end and mid-range category accounting system

ACCPAC Advantage Series, formerly known as ACCPAC for Windows, was awarded a five-star rating and a four-star rating for its Enterprise Edition in the high-end category and Small Business Edition in the mid-range category, respectively, in CPA Software's most recent software review.

It was not the first time that ACCPAC products receive this kind of prestigious acknowledgement from the accounting software industry. ACCPAC Advantage Series has been known for its fully integrated suites of end-to-end business solutions that includes Accounting and Operations, Customer Relationship Management, eCommerce, Warehouse Management, and Human Resource Management.

### Life Tips

*A stumble may prevent a fall.*

*- English Proverb*

Its scalability and its flexibility on the reporting end contribute to its success penetrating the mid-size enterprises market. Advantage Series supports a number of databases, including Pervasive.SQL, Microsoft SQL Server, Oracle, IBM DB2, and CA Ingres II, making it a software of choice for companies of any size.

To obtain more information on how ACCPAC can help your business, please contact us at (323)265-3000.

## The Value of Reliable Network Systems to Your Business

People share information at work places, whether it is document sharing, such as sharing vendor files and customer files, application data sharing, or any other file sharing. The ability to share information quickly and efficiently becomes increasingly important in a lot of industries as worsening economic climate pushes competition level to the roof.

In general, most businesses require at least a few computers to operate their business. For companies that do not rely much on internal data sharing, having several stand-alone computers or workstations might be acceptable. For companies on the other side of the coin, some

kinds of networking system that work like a web of PCs to allow users to share data are absolutely necessary.

**"Reliable Network Systems are the foundation to a smooth and efficient business operation."**

Network System provides users with access to data and resources stored at a centralized location. Glitches and problems caused by poor system configuration could hinder users to obtain necessary information that results in inefficient operations, lower customer satisfaction, or even lost sales.

To illustrate, a staff complaint that he/she suddenly lost connection to the server rendering the data inaccessible. After the system was carefully checked, we found out that the cause of the problem is loose network cable connection on the wall. Messy cabling on the floor is not only causing delay in operation, it is also a real working hazard to the employees.

A stable and reliable network system should at least include properly configured servers, workstations, and cabling systems, as well as a sound backup and recovery system within a secured network environment. Reliable network system will prove to be an indispensable asset to your business.

## Get your ACCPAC Advantage Series today at incredible savings!

Now, you can purchase ACCPAC Advantage Series System Manager, LanPaks, and the other core modules at 20% off standard pricing.\* Upgrade from ACCPAC Plus or BPI Accounting will receive 20% off standard upgrade pricing.

This offer is only valid at OpenAxis, Inc. To take advantage of this special offer, simply call Hendry Sondjaja or Yuji Ioriya at (323)265-3000. We will help you determine which Advantage Series edition is right for you.

\* Other core modules include General Ledger, Accounts Receivable, Accounts Payable, Inventory Control, Order Entry, Purchase Order, Payroll, and Multicurrency.



At OpenAxis, we focus on the implementation of IT solutions for small- and medium-sized businesses.

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## Tips for Decision Maker: **How to Make Uncontrollable Work Controllable**

In this dynamic business world, we are sometimes challenged to improve work areas or to change them for smoother operations. At times, we can easily accomplish this as planned without interruption or delay.

We take actions such as preparing recommendations, having the meetings with the people involved, and showing the result of our research or analysis. Everybody agrees with our recommendations and implementation plans. However, we often see few people take quick actions-- implementing our recommendations. Sometimes people forget what have been discussed at the meeting.

There are several reasons why people do not or cannot take timely actions as they have previously agreed on. The following are some of those reasons: No time, No leadership, No communication, Wrong job assignments, Wrong vendors, No budget (cash flow issues), and No adequate information.

We have had similar experiences in the past, haven't we? We often get frustrated due to the lack of cooperation from the people, waste time, and feel helpless. It takes our energy and depresses us. And finally, we may give up the project.

One of our suggestions is to discuss the problems with the final decision maker. Sometimes, we may have to override a chain of command, or raise a red flag, or become a whistle blower. We have to find a "DECISION MAKER" who can take quick actions and take control of the entire project. Discuss the project and the difficult situations with the decision maker.

In addition, we have to prepare ourselves, go to workshops/offices, meet the people and find out why they cannot cooperate and what generated the problems. If we do not show clear implementation plans to the decision maker, he or she may not understand us very well. Always focus on bringing the project results and solutions. The decision maker will then understand us.

After we get support from the decision maker, we have to implement the detail action plans and observe the progress. We follow up the progress and inform the decision maker of the progress of the project until it is completed.

It will not be easy. However, we may be able to expand our controllable space significantly. The "DECISION MAKER" will also be pleased with our extra step to accomplish the project goals.

## **Tips for ACCPAC users:**

### **Take control of your accounting through period locking function**

A/R aging balance does not match with the Accounts Receivable balance in General Ledger. A payment transaction you made to a vendor cannot be found anywhere in General Ledger. Sounds familiar? Follow the procedures below to avoid the problems above and simplify your accounting work.

1. In ACCPAC, go to Common Services - Fiscal Calendar.
2. Select the fiscal year you want to work on.
3. Lock the fiscal period you already completed by double-clicking on the 'Status' column of each of the period chosen.

Users will now be warned and blocked from posting transaction batches to prior G/L periods in modules including A/R, A/P, O/E, P/O, I/C, and Payroll, minimizing posting of mistakenly-dated entries across the system.

Have a question on Microsoft Windows or Office Products?

Ask our specialists and they can answer you on this newsletter.

Please feel free to email your question to [techsupport@openaxis.com](mailto:techsupport@openaxis.com).